

Message Text

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TO AMCONSUL RIO DE JANEIRO IMMEDIATE

INFO AMEMBASSY BRASILIA IMMEDIATE

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TO STRASSER FOR TRANSMITTAL TO STANLEY HILTON

TAGS: PFOR

SUBJECT: EXTERNAL RESEARCH: LATIN AMERICAN FOREIGN
RELATIONS

1. OUTLINE OF COUNTRY STUDY ON BRAZIL CONTAINED HEREIN.
IT IS PART OF AN EXTERNAL RESEARCH PROJECT TITLED "THE
UNITED STATES AND THE CHANGING PATTERN OF LATIN AMERICAN
FOREIGN RELATIONS". DR. STANLEY HILTON, US SCHOLAR
TEMPORARILY WORKING IN BRAZILIAN NATIONAL ARCHIVES, IS
INVITED TO SEND A PROPOSAL TO THE DEPARTMENT ON THIS
PROJECT.

2. APPRECIATE CONGEN CABLE REPLY CONTAINING HILTON
PROPOSAL PLUS THE FOLLOWING INFORMATION: MAN-HOURS
REQUIRED FOR THE PROJECT, EXPECTED DATE OF COMPLETION,
PRICE PROPOSAL, AND MAILING ADDRESS IN US.
BEGIN UNCLASSIFIED

3. OUTLINE:

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BRAZILIAN FOREIGN POLICY - BILATERAL RELATIONS AND OUTLOOK

A. BRAZIL IN CHANGING INTERNATIONAL SCENE -- STATUS AND IMPORTANCE AS PERCEIVED BY SELF AND OTHERS; POWER

SITUATION, PATTERNS OF INFLUENCE, RIVALRIES

B. ECONOMIC ENVIRONMENT -- SHIFTING DEPENDENCE FOR RAW MATERIAL RESOURCES, MARKETS, CAPITAL, AND TECHNOLOGY

C. ISSUES AND OBJECTIVES, E.G., SEARCH FOR SCARCE RESOURCES (ENERGY, CAPITAL) NEEDED FOR CONTINUED ECONOMIC GROWTH AND MODERNIZATION, ACCESS TO MARKETS, RIVER PLATE ROLE, AMAZON DEVELOPMENT, CUBA, FOREIGN IMAGE

D. LATIN AMERICAN RELATIONS -- TIES WITH SOUTH AMERICAN COUNTRIES, WITH MEXICO; ORIENTATION TOWARD AMAZON AND RIVER PLATE BORDERS FOR ECONOMIC DEVELOPMENT; KIND AND EXTENT OF INFLUENCE IN SMALLER COUNTRIES, POINTS OF FRICTION AT FRONTIERS, IN GENERAL POWER SITUATIONS; RELATIONS THROUGH INTER-AMERICAN SYSTEM; ECONOMIC AND POLITICAL TRENDS OF CHANGE

E. RELATIONS WITH COUNTRIES OUTSIDE LATIN AMERICA -- STRESS ECONOMIC ISSUES AND OBJECTIVES; SCALE REGIONS AND COUNTRIES ACCORDING TO IMPORTANCE OF INTERNATIONAL AND TRANSNATIONAL (MAINLY TRADE) RELATIONS; DESCRIBE ISSUES, STRATEGIES AND DILEMMAS VIS-A-VIS US, WESTERN EUROPEAN COUNTRIES, JAPAN, COMMUNIST COUNTRIES, AFRICAN AND ASIAN COUNTRIES. DISCUSS MAJOR POLICIES AND OPTIONS OF BRAZILIAN POLICY.

THE PROPOSAL SHOULD, AMONG OTHER THINGS, MAKE CLEAR: HOW MUCH ATTENTION AND EMPHASIS IS TO BE GIVEN TO EACH REGION OF THE WORLD AND TO COUNTRIES WITHIN THOSE REGIONS; HOW RANKING OF REGIONS AND COUNTRIES IS RELATED TO THEIR IMPORTANCE FOR BRAZILIAN FOREIGN POLICY;

HOW BRAZIL'S RELATIONS TO EACH REGION AND TO COUNTRIES WITHIN THOSE REGIONS ARE KEYED TO SUCH BRAZILIAN FOREIGN LIMITED OFFICIAL USE

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POLICY OBJECTIVES AS ACCESS TO RAW MATERIALS AND MARKETS, NATIONAL SECURITY, ETC.

BRAZILIAN FOREIGN POLICY - OUTLOOK

A. EFFECTS OF CHANGING INTERNATIONAL ECONOMIC PATTERNS ON BRAZIL'S ECONOMIC GROWTH, ON FOREIGN RELATIONS, ON INTERNATIONAL ROLES

B. IMPACT OF DOMESTIC ECONOMIC TRENDS ON INFLUENCE OF
MILITARY/POLITICAL/BUSINESS ELEMENTS GUIDING FOREIGN
POLICY

C. US RELATIONS -- HOW INTERESTS CONVERGING AND
DIVERGING

D. TRENDS IN RELATIONS WITH WESTERN EUROPE AND JAPAN

E. BRAZIL'S ROLE IN SOUTH AMERICA AND INTER-AMERICAN
SYSTEM

F. HOW MUCH CONTINUITY AND CONSENSUS ANTICIPATED IN
BRAZIL'S FOREIGN POLICY DURING 1970'S -- CHOICES
AVAILABLE.

END UNCLASSIFIED

FOR BRASILIA:

THROUGH A MISHAP HILTON -- WHO IS HIGHLY REGARDED -- DID
NOT RECEIVE ORIGINAL INVITATION TO BID. BROWN

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